

Sold



AUK



## Profitable Installation & Servicing Business – EBITDA \$900k

Founded close to 40 years ago, this business offers specialised construction & supplementary services. The company has a reputation for quality and adheres to a very client-centric ethos. As a result, the business has solidified its position over time and has forward work booked for the next 18 months +.

Revenue is forecast to exceed \$4.3 million for FY2023 with high gross margins. Recurring income makes up approximately 30% of revenue and is forecast to grow further. Pipeline is driven by a strong referral network and reputation. Due to the specialised nature of the business, income streams are robust, and are resistant to changes in the economy.

The owner is reducing their direct input and has deliberately set the business up to be largely managed with internal oversight across the various departments. The workforce is highly experienced, well regarded, and has been hand-picked to ensure best-in-class service & delivery and to promote expansion. There is ample work in the sector and there are opportunities for additional growth.

Please complete the online confidentiality agreement by visiting the link - <https://www.kauribusiness.co.nz/business-for-sale/32/> Post executing the

|               |          |
|---------------|----------|
| Price         | SOLD     |
| Property Type | Business |
| Property ID   | 32       |

### Agent Details

Khushdeep Sharma - 022 373 8555

### Office Details

Kauri Business Sales  
0800452874



NDA, we will be in touch to understand your business experience and financial position.

Khushdeep Sharma

Kauri Business Sales (Licensed REAA 2008)

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(022) 373 8555

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.