



AUK



Premier Import Distributor, EBITDA \$150k+

This simple work-from-home business has positioned itself as a leading distributor of innovative sun care solutions in New Zealand and Australia. The business offers an exceptional opportunity to capitalise on the booming sun care market with exclusive rights to distribute products from a globally renowned brand known for its superior sun protection and skincare benefits.

Key Highlights:

- Normalised EBITDA for FY24: \$158k, FY25 forecast: \$181K
- Revenue growth of 59%(CAGR) from FY21 to FY24
- Exclusive distribution rights for New Zealand.
- Diversified range of 20+ products
- Easy day-to-day operation with no staff
- Strong online presence

This opportunity is perfect for an investor or company looking to enter or expand within the sun care industry. Whether you're an established distributor seeking to diversify your product offerings or an entrepreneur with a passion for health and wellness, this business provides a solid foundation and significant

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|---------------|----------|
| Price | SOLD |
| Property Type | Business |
| Property ID | 131 |

Agent Details

Akash Singh - 021 041 8879

Office Details

Kauri Business Sales
0800452874



growth potential.

Please complete the online confidentiality agreement by visiting the link -
<https://www.kauribusiness.co.nz/business-for-sale/131/>

Post executing the NDA, we will be in touch to understand your business experience and financial position.

Asking Price \$450,000 (includes stock circa \$60k)

Akash Singh - akash.singh@kauribusiness.co.nz Mobile: 021 418 879

Kauri Business Sales (Licensed REAA 2008)

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.